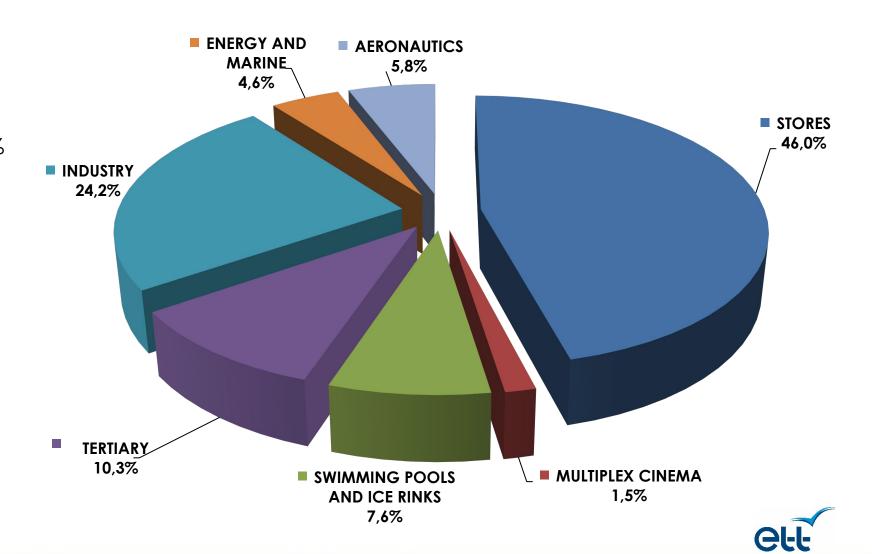


# ETT at a glance

- ► Founded in 1979
- Turnover 2024: € 72 million
- Export turnover in 2024: 15%
- ▶ 382 dedicated employees



# ETT, an Eco-Responsible Company

- Non-polluting processes
- Waste sorting
- Low energy consumption products
- Sustainable and recyclable products
- Lowest overall cost for our customers

Actions to preserve our planet!





# ETT, an actor committed to Corporate Social Responsibility (CSR).

#### Our environmental policy

ETT is committed to enhancing its environmental performance through an **ISO** 14001 certification since 2010.



**Aluminium was the obvious choice** because of its recyclability and durability.

#### Our decarbonisation targets

ETT is committed to reducing its greenhouse gas emissions by 48% by 2030, in particular by improving the energy performance of our technologies.

#### **Energy-efficient products**

Our adiabatic solutions allow you to reduce your energy consumption by 68%.



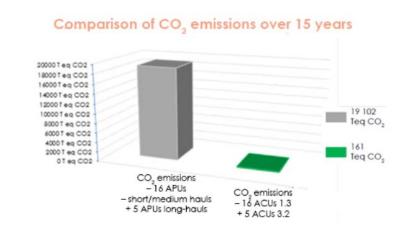


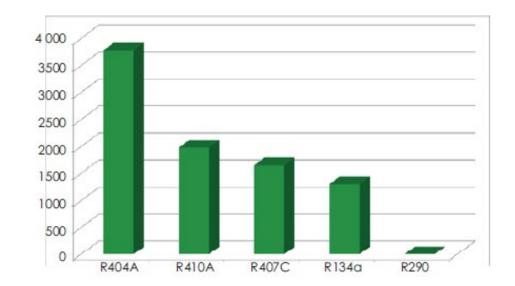


# ETT, an Eco-Design Approach

#### Products committed to reducing greenhouse gas emissions

Example of a comparative study of our technologies on an airport site: switching to an ETT ACU **enables greenhouse gas emissions to be divided by 120**.





#### Propane (R290): an Eco-Responsible Choice

ETT proposes to replace fluids with a high global warming potential with refrigerants with a **lower** global warming **impact**, such as R290 gas (propane).



# **CSR** recognitions

#### **Our certifications**





Quality ISO 9001 & Environment ISO 14001



Eurovent Certita (ULTIMA Green Line range)



Certification of ability to handle refrigerants



QUALIOPI certification for our training centre



ETT in the top 5% of companies assessed by ECOVADIS



# **CSR** recognitions

#### **Our commitments**





**ErP - E**nergy **R**elated **P**roducts



ETT is a member of "Ecologic" in France (waste management)



### **Our Commitments**

#### **Performances**

- Optimised seasonal efficiency
- ErP 2018 / 2021
- Eurovent certification / Eco Design approach

#### **Innovation / Quality**

- R&D innovations performance and reliability
- Anticipating regulations and standards
- Qualification in factory climatic chamber

# **Customer** satisfaction

#### **Overall cost**

- Optimised components
- Keeping energy consumption under control
- Maintenance-friendly design

#### Services

- 76 people throughout France
- myETTvision supervision
- Engineering studies and tailored solutions



# ETT: The right solution for each sector















# A sales organisation in mainland France



North-Picardy Kévin MORIAMEZ

East
Pascal TRENDEL

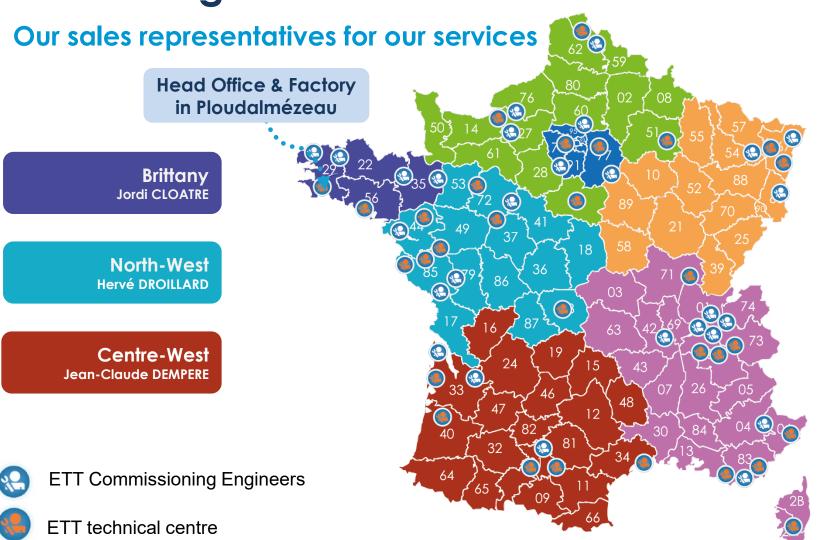
Île-de-France
Region
Thierry JOUAN
Aurélien VAUXION
Gerôme BERTHOUD

Lyon-North
David GARNIER

Lyon-South Yoann FAYN



# A sales organisation in mainland France



North Freddy RUQUIER

Île-de-France Region
Agnès COLLIOT

**East**Christophe GANGLOFF

Centre-East
Cédric TULOUP



# A sales organisation by application



**Stores market**Christophe DOUAY



Tertiary and Leisure market Cinemas, theatre halls etc. Fabien CLAVIER



**Logistics market**Loïc FICHOU



Energy and Marine markets
Marine, Wind, Nuclear, Oil & Gas
Christophe MARZIOU



Sports market
Swimming pools, ice rinks, sports halls
Fabrice BERTOT



Industry market
Julien CAIZERGUES
Johann RIVOALEN



Health market Lucas MORALES



Aeronautics Market
Michael ROBUCHON



# A sales organisation for the export market

- Export turnover: 15% of ETT turnover
- ▶ A team of 10 people dedicated to the export market
- A network of exclusive agents and distributors
- ► Three subsidiaries in Eastern Europe:
  - ETT VOSTOK (Russia)
  - ETT KAZ (Kazakhstan)
  - ETT POLAND (Poland)

- ATR IT
- CAP TROPIC WEST INDIES
- CLIMACONFORTO PT
- CLIMATICA RO

- HG SOLUTIONS ES
- REGALE HU
- TRANSKLIMA TR



















### ETT machines worldwide

ETT machines are deployed in over 60 countries.





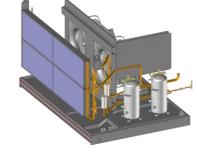
# From design to production

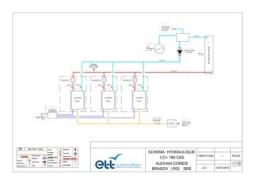
- Our Engineering & Design Offices:
  - R&D Innovation

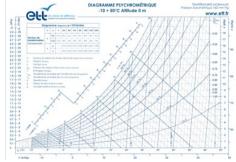




- Projects
- Execution & Methods
- Electricity & Control







- Our professions:
  - Sheet metal worker
- Refrigeration engineer
- Heating engineer
- Electrician









- 805 tonnes of aluminium / year
- 3,200 compressors per year
- 1,180 machines / year

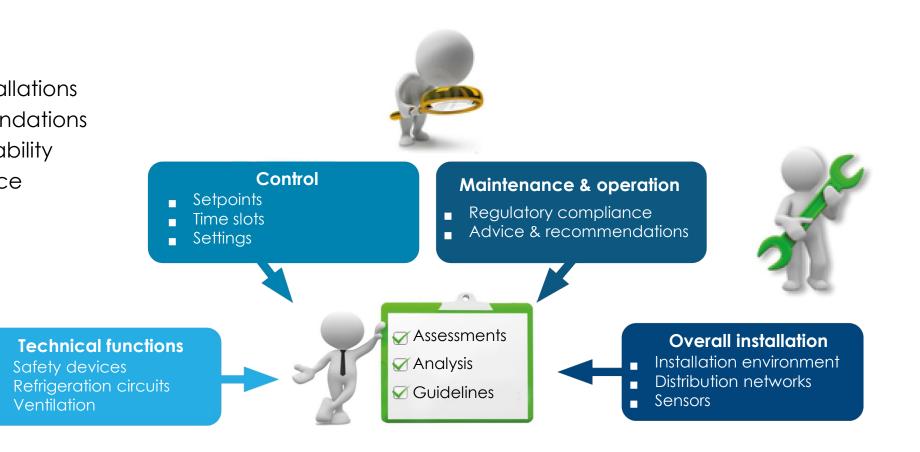


#### **Manufacturer audits**

- Objective state of installations
- Advice and recommendations

Ventilation

- Performance and durability
- Additional maintenance





#### **Technical control visits**

- ► Ensuring machine performance over time
  - Technical maintenance operations
    - Manufacturer 's know-how and experience
    - Preventive and corrective measures, recommendations
    - Suitable equipment for assessing the installation
    - Training on ETT specific equipment
  - Regulatory compliance
    - Qualified personnel Certificate of competence
    - Regulated procedures and equipment
  - Optimising settings
    - Checking and adjusting setpoints and time slots
    - Checking and adjusting advanced settings
  - Replacing consumables
    - Filters, belts, CO₂ sensors, humidity sensors, etc.







#### **Controlled operation**

#### **Warranty:**

- Warranty: Please consult us.
- Extended warranty available
- Hotline platform assistance with specialised technicians
- Diagnostic & troubleshooting assistance
- Responsiveness
- Parts availability









#### **Controlled operation**

Optimisations and upgrades



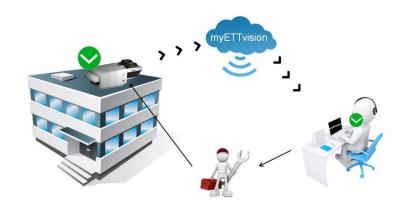
Training



Spare parts



► Remote control system





# ETT support: Energy efficiency

ETT now relies on its Energy Performance team to support you in your quest to reduce consumption.

- Energy Performance Contract (EPC)
- > Energy monitoring contract
- > Comparative study in the project phase to determine the ROI\* of different solutions



<sup>\*</sup> Return on investment

#### **Shopping centres**

Comfort and energy savings





























#### Cinema

Energy and acoustic comfort

















### **Tertiary**

Collective housing and offices













#### **Tertiary and Leisure**

► Leisure and entertainment



















#### Health

► Air treatment for Health









#### Sport, Swimming pools, Ice rinks

► Heating and dehumidification

















#### **Aeronautics**

► GSE\* range for supplying air to aircraft on the ground

















<sup>\*</sup> Ground Support Equipment

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# **Our Customers and Markets**

### **Industry**

▶ Oil & Gas



















### **Industry**

Defence, naval, energy





















# **Our customers**

### **Industry**

Chemicals, pharmaceuticals,

electricity,

















### **Industry**

► Mechanical engineering, plastics processing













# Heat pumpenergy ITICIENCY heating entillation performa

### **Our Customers and Markets**

### **Industry**

► Food industry

















Etticiency,

### **Industry**

► Graphic chain, textiles













